



Achieve, Drive, Lead Digital Transcendence

Meetings & Courses
January 22-27
Conference & Exhibition
January 25-27

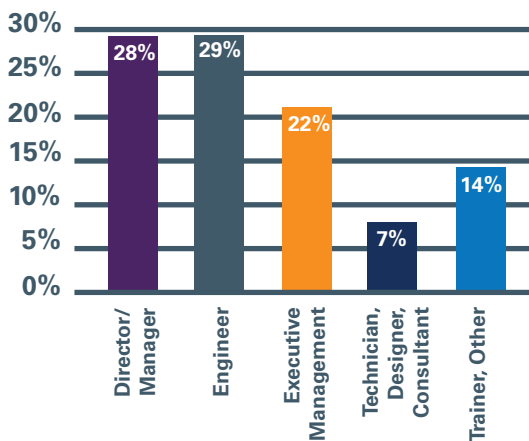
San Diego Convention Center | CA

IPCAPEXEXPO.ORG | #IPCAPEXEXPO

Partner with IPC to Accelerate Your Success

IPC APEX EXPO will be the largest event in North America focused on printed board design and fabrication, electronics assembly and test. As an exhibitor at this show you can reach nearly 5,000 key decision makers and buyers. No other event in North America delivers comparable face-to-face buying power for electronics manufacturing.

Attendee Job Titles



Why do Attendees Go?



Buying Power

82%

of attendees recommend, influence or make final buying decisions for their company.

62%

of attendees indicated they will be making a purchase within the year.

Every representative of the supply chain — PCB manufacturers, designers, OEMs, EMS companies and more — come together at **IPC APEX EXPO**. This global electronics industry event allows product designers, technical experts and company executives from around the world to collaborate on **NEW IDEAS**.

INDUSTRY SEGMENTS REPRESENTED

- Aerospace
- Automotive/Transportation
- Communications
- Consumer Technology
- Energy/Industrial
- Government/Defense/Military
- Industrial
- Medical/Instrumentation
- Semiconductors
- E-Textiles
- Recreational (RV, Marine, OPE & RTV)
- Off-Highway (Construction, Agriculture and Mining)

CATEGORIES ATTENDEES SPECIFY, RECOMMEND OR BUY:

- Adhesives & Dispensers
- Automated Test Equipment
- Components, Connectors, Fasteners
- Drilling, Routing & Tooling Equipment
- Materials Handling Equipment
- Photovoltaic/Solar
- Printed Electronics
- REACH/ROHS Compliance Services
- Rework, Repair Tools & Kits
- Software: CAD, CAM, MES, etc.
- Test/Inspection Systems
- Assembly Chemicals & Materials
- Cleaning Equipment & Supplies
- Component Prep & Placements Equipment
- EMS/Contract Assembly
- PCB Chemicals & Materials
- Printed Boards/Flex Circuits
- Production Hand Tools & Fixtures
- Reflow & Wave Soldering Systems
- Service: Design, Consulting, Testing, ect.
- Stencil Printing Systems
- Other

For more information on exhibiting or for sponsorship opportunities contact:
Kim DiCianni, Exhibits Manager at KimDiCianni@ipc.org, +1 847-597-2823, or
Alicia Balonek, Sr. Director Trade Shows & Events at AliciaBalonek@ipc.org, +1 847-597-2898



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Partner with IPC to Market Your Business

Partnering with **IPC APEX EXPO** offers you the most comprehensive, most value-added and cost-effective exhibition package in the industry. Exhibitors also receive the following benefits:

- Company listing in the Online Exhibit Hall and the official printed and digital show directories
- One full conference registration for an employee or customer of your choice
- Pre- and post-show registered attendee lists complimentary to members
- Back wall and side rail drape in show colors for inline booths and standard black and white identification sign with your company's name and booth number
- Admission to the show floor reception where you can meet with prospects and customers over cocktails and snacks
- A comprehensive marketing campaign, including collateral such as conference brochures, e-mail broadcasts, direct mail, social media, web banners and advertisements in major industry media
- Unlimited electronic VIP passes and show brochures
- Exclusive opportunity to become a sponsor or advertiser

Connect with more decision makers in three short days than you can in a year. Don't miss out on the opportunity to participate in IPC APEX EXPO, the industry's largest event in North America.

IPC APEX EXPO has been recognized as one of the top 250 tradeshows in the U.S. since 2001 and has been awarded as one of the 25 fastest-growing shows in 2012, 2013, and 2017 by Trade Show News Network (TSNN). IPC APEX EXPO was recognized as the fastest-growing association show for attendance in the United States for years 2016-2018 by the Tradeshow News Network (TSNN).



Some of the top customers that have previously attended IPC APEX EXPO

3M	Kyocera
ABB	L-3 Communications
Airbus Corporation	Lenovo
Alpine Electronics	Lockheed Martin
Amazon Lab 126	Medtronic
Analog Technologies	MFLEX
Apple	Micron Technology
Applied Materials	Microsoft
BAE Systems	Missile Defense Agency
Ball Aerospace & Technologies	Molex
BASF	Motorola Solutions
BMW Group	NASA
Boeing	National Instruments
Bosch	NEC
Bose Corporation	Nikon
Boston Scientific	Nippon Mektron
Broadcom	Nokia
Cadence Design Systems Inc.	Northrop Grumman
Canon	Olympus
Celestica	Omron
Cisco Systems	Panasonic Corporation
Continental AG	Philips Electronics
Crane Aerospace and Electronics	Plexus
Cummins	Qualcomm
Dassault Systems	Raytheon
Dell Inc.	Ricoh Company
Delphi	Robert Bosch
Denso	Rockwell Collins
Department of Defense	Rolls-Royce Corporation
Dow Corning Corporation	SAFRAN
Ducommun LaBarge	Samsung
EADS /Airbus Group	Sandia National Laboratories
Eastman Kodak Company	Sanmina-SCI
Eaton	Schneider Electric
Ericsson	Seagate Technology
Flextronics International	Siemens
Ford Motor Company	SMTC
Foxconn	Sony Ericsson
Fujifilm	Space Exploration Technologies (SpaceX)
Fujitsu	St. Jude Medical
Garmin International	Sumitomo Electric Industries
General Dynamics	TCL
General Electric	Teledyne
Google	Teradyne, Inc.
Harris Corporation	Tesla Controls
Hewlett-Packard	Texas Instruments
Hitachi	Thales
Honeywell	Toyota
Huawei Technologies	TTM
IBM	U.S. Army Aviation & Missile Command
Intel	United Technologies
Inventec	Valeo
Jabil Circuit	Western Digital
John Deere Electronic Solutions	Wistron
Johnson Controls	Zollner Electronics
Keysight Technologies	
Kimball Electronics	

For more information on exhibiting, sponsorships and advertising information, visit WWW.IPCAPEXEXPO.ORG, or contact:
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