



TECHNOLOGY'S FUTURE COMES TOGETHER

SAN DIEGO CONVENTION CENTER, CA, USA

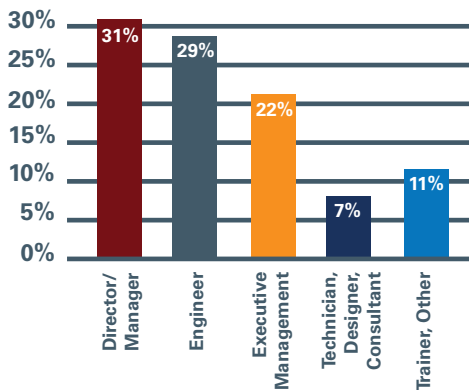
MEETINGS AND COURSES: JANUARY 26-31, 2019
CONFERENCE AND EXHIBITION: JANUARY 29-31, 2019



Partner with IPC to Accelerate Your Success

IPC APEX EXPO will be the largest event in North America focused on printed board design and fabrication, electronics assembly and test. As an exhibitor at this show you can reach nearly 5,000 key decision makers and buyers. No other event in North America delivers comparable face-to-face buying power for electronics manufacturing.

Attendee Job Titles



Why do Attendees Go?



Buying Power

93%

of attendees recommend, influence or make final buying decisions for their company.

65%

of attendees indicated they will be making a purchase within the year.

Every representative of the supply chain — PCB manufacturers, designers, OEMs, EMS companies and more — come together at **IPC APEX EXPO**. This global electronics industry event allows product designers, technical experts and company executives from around the world to collaborate on **NEW IDEAS**.

INDUSTRY SEGMENTS REPRESENTED

- Aerospace
- Automotive
- Communications
- Computer/Business
- Consumer
- Energy
- Government/Military
- Industrial
- Instruments/Medical

CATEGORIES ATTENDEES SPECIFY, RECOMMEND OR BUY:

- Adhesives & dispensers
- Assembly chemicals & materials
- Cleaning equipment/supplies
- Component placement equipment
- Drilling, routing & tooling equipment
- Materials handling equipment
- PCB chemicals, laminates & materials
- Printed circuit boards (PCBs)
- Production hand tools
- REACH/RoHS compliance services
- Reflow/wave soldering systems
- Rework/repair tools
- Software
- Stencil printing systems and accessories
- Test/inspection equipment
- Wet processing equipment

EXCLUSIVE SPONSORSHIPS ARE AVAILABLE TO EXHIBITORS! Contact Alicia Balonek, Sr. Director Trade Shows & Events at AliciaBalonek@ipc.org, +1 847-597-2898, or Kim DiCianni, Exhibits Manager & Membership Representative KimDiCianni@ipc.org, +1 847-597-2823



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Partner with IPC to Market Your Business

Partnering with **IPC APEX EXPO** offers you the most comprehensive, most value-added and cost-effective exhibition package in the industry. Exhibitors also receive the following benefits:

- Company listing in the Online Exhibit Hall and the official printed and digital show directories
- One full conference registration for an employee or customer of your choice
- Pre- and post-show registered attendee lists complimentary to members
- Back wall and side rail drape in show colors for inline booths and standard black and white identification sign with your company's name and booth number
- Admission to the show floor reception where you can meet with prospects and customers over cocktails and snacks
- A comprehensive marketing campaign, including collateral such as conference brochures, e-mail broadcasts, direct mail, social media, web banners and advertisements in major industry media
- Unlimited hard copy and electronic VIP passes and show brochures
- Exclusive opportunity to become a sponsor or advertiser

Connect with more decision makers in three short days than you can in a year. Don't miss out on the opportunity to participate in IPC APEX EXPO, the industry's largest event in North America.

Visit WWW.IPCAPEXEXPO.ORG or Contact Alicia Balonek, Sr. Director Trade Shows & Events at AliciaBalonek@ipc.org, +1 847-597-2898 or Kim DiCianni, Exhibits Manager & Membership Representative KimDiCianni@ipc.org, +1 847-597-2823 for more information on exhibiting, sponsorships and advertising information.

Some of the top customers that have previously attended IPC APEX EXPO

- | | |
|---------------------------------|---|
| 3M | Kyocera |
| ABB | L-3 Communications |
| Airbus Corporation | Lenovo |
| Alpine Electronics | Lockheed Martin |
| Amazon Lab 126 | Medtronic |
| Analog Technologies | MFLEX |
| Apple | Micron Technology |
| Applied Materials | Microsoft |
| BAE Systems | Missile Defense Agency |
| Ball Aerospace & Technologies | Molex |
| BASF | Motorola Solutions |
| BMW Group | NASA |
| Boeing | National Instruments |
| Bosch | NEC |
| Bose Corporation | Nikon |
| Boston Scientific | Nippon Mektron |
| Broadcom | Nokia |
| Cadence Design Systems Inc. | Northrop Grumman |
| Canon | Olympus |
| Celestica | Omron |
| Cisco Systems | Panasonic Corporation |
| Continental AG | Philips Electronics |
| Crane Aerospace and Electronics | Plexus |
| Cummins | Qualcomm |
| Dassault Systems | Raytheon |
| Dell Inc. | Ricoh Company |
| Delphi | Robert Bosch |
| Denso | Rockwell Collins |
| Department of Defense | Rolls-Royce Corporation |
| Dow Corning Corporation | SAFRAN |
| Ducommun LaBarge | Samsung |
| EADS /Airbus Group | Sandia National Laboratories |
| Eastman Kodak Company | Sanmina-SCI |
| Eaton | Schneider Electric |
| Ericsson | Seagate Technology |
| Flextronics International | Siemens |
| Ford Motor Company | SMTC |
| Foxconn | Sony Ericsson |
| Fujifilm | Space Exploration Technologies (SpaceX) |
| Fujitsu | St. Jude Medical |
| Garmin International | Sumitomo Electric Industries |
| General Dynamics | TCL |
| General Electric | Teledyne |
| Google | Teradyne, Inc. |
| Harris Corporation | Tesla Controls |
| Hewlett-Packard | Texas Instruments |
| Hitachi | Thales |
| Honeywell | Toyota |
| Huawei Technologies | TTM |
| IBM | U.S. Army Aviation & Missile Command |
| Intel | United Technologies |
| Inventec | Valeo |
| Jabil Circuit | Western Digital |
| John Deere Electronic Solutions | Wistron |
| Johnson Controls | Zollner Electronics |
| Keysight Technologies | |
| Kimball Electronics | |



IPC APEX EXPO is an IAEE Certified Exhibition, recognized as one of the top 250 tradeshow in the U.S. since 2013, and awarded as one of the 25 fastest-growing shows in attendance for 2012 and 2013 by Trade Show News Network (TSNN).